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| **CHAPTER** |  |  |
| **2** |  | **Financial Statements and** **Accounting Concepts/Principles** |
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**CHAPTER OUTLINE:**

I. Financial Statements

A. From Transactions to Financial Statements

B. Financial Statements Illustrated

1. Explanations and Definitions

a. Balance Sheet

b. Income Statement

c. Statement of Changes in Stockholders' Equity

d. Statement of Cash Flows

2. Comparative Statements in Subsequent Years

3. Illustration of Financial Statement Relationships

II. Accounting Concepts and Principles

A. Schematic Model of Concepts and Principles

B. Concepts/Principles Related to the Entire Model

C. Concepts/Principles Related to Transactions

D. Concepts/Principles Related to Bookkeeping Procedures and the Accounting Process

E. Concepts/Principles Related to Financial Statements

F. Limitations of Financial Statements

III. The Corporation’s Annual Report

**TEACHING/LEARNING OBJECTIVES:**

***Principal:***

1. To illustrate the four principal financial statements and their basic form.

2. To introduce students to the terminology of financial statements.

3. To present the accounting equation.

4. To explain several of the concepts of financial accounting and financial statement presentation.

***Supporting:***

5. To explain that financial statements are the product of financial accounting and that the statements represent a historical summary of transactions.

6. To explain some of the limitations of financial statements.

7. To illustrate that the financial statements are included in the corporation’s annual report.

8. To introduce and explain several business procedures and their terminology.

**TEACHING OBSERVATIONS:**

1. This is the keystone chapter of the text, and the material presented here becomes a foundation for all subsequent financial accounting topics. **The instructor must resist trying to teach the entire course from this one chapter!** Instead, try to help students sort out the key ideas that must be learned ***now*** from those that they should be acquainted with, but that will really be learned when subsequent material is covered. Items to be learned now include:

a. What a transaction is.

b. The name of each financial statement and what it shows.

c. The accounting equation.

d. Financial statement relationships.

e. Limitations of financial statements.

2. A significant amount of time should be spent illustrating and explaining the purpose and content—by account category (asset, liability, stockholders' equity, revenue, expense)—of each financial statement, and how the financial statements tie together. Some instructors may wish to discuss gains and losses at this point, but the key is to keep it as simple as possible!

3. It is recommended that the following models be emphasized:

a. **Balance Sheet:**

Assets = Liabilities + Stockholders' Equity

Beginning of Period $ $ $

Changes During Period +/- +/- +/-

End of Period $ $ $

b. **Income Statement:** Revenues

 - Expenses

= Net Income

c. **Statement of Changes in Stockholders’ Equity:**

Beginning Balance of Stockholders' Equity

 + Owners' Investment

+ Net Income

 - Dividends

= Ending Balance of Stockholders' Equity

(As with the discussion of gains and losses, some instructors may wish to acknowledge “other” sources of changes in stockholders’ equity such as treasury stock, accumulated other comprehensive income, prior period adjustments, etc. This is a function of instructor preference and the extent to which students have been previously exposed to real world financial statements. An early dose of “reality” can be refreshing for graduate students, but might be distracting to a younger, less experienced audience.)

4. It is helpful to spend time with the concepts and principles model, explaining what each concept/principle means and showing how it relates to the "Transactions to Financial Statements" process.

5. It is appropriate to emphasize the limitations of financial statements now, because they can create a mindset that helps students understand more specific accounting principles when they are covered later.

6. The Business In Practice boxes are designed to enhance student understanding by removing some jargon and explanation from the flow of the text material, while providing a context for that material. These provide good class discussion topics.

7. You may wish to encourage students to self-study this material by using the PowerPoint presentations available on the website.

8. Remind students that the fully worked-out solutions to all odd-numbered exercises and problems are provided on the website. The student study guide (previously a printed volume that students were required to purchase separately) is also available on the website for free.

**ASSIGNMENT OVERVIEW:**

This chapter provides a wide variety of assignments to choose from—ranging from the basic association-type mini-exercises and exercises, to the more challenging, analytical-type problems. Be careful not to over-assign or under-assign homework from this chapter.

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| **No.** | **Learning****ObjectiveS** | **Difficulty & Time Estimate** | **other****Comments** |
| **M2.1.** | 2, 3 | Easy, 3-5 min. | Similar to E2.9.-E2.14.  |
| **M2.2.** | 2, 3 | Easy, 3-5 min. | See M2.1. Good in-class demo exercise. |
| **M2.3.** | 2, 3 | Med., 7-10 min. | Challenging mini-exercise. Requires clear-cut understanding of income statement relationships. *Encourage use of Exhibit 2-2 as a solution model.*  |
| **M2.4.** | 2, 3 | Med., 7-10 min. | See M2.3. Good way to review and reinforce the structure of the income statement in class. |
| **M2.5.** | 2, 4 | Easy, 2-3 min. | Basic identification of asset accounts. |
| **M2.6.** | 2, 4 | Easy, 2-3 min. | Basic identification of income statement accounts. |
| **E2.7.** | 2, 4 | Easy, 3-5 min. | Simple account identification exercise. |
| **E2.8.** | 2, 4 | Easy, 3-5 min. | See E2.7. |
| **E2.9.** | 2, 3 | Med., 5-8 min. | Reinforces the balance sheet equation, and stresses the distinction between PIC and RE. |
| **E2.10.** | 2, 3 | Med., 5-8 min. | See E2.9. Good homework assignment. |
| **E2.11.** | 2, 3 | Easy, 3-5 min. | “RE is affected *only* by net income (loss) and dividends.” This is a bit of a fiction, but it works effectively in the Chapter 2. Other effects on retained earnings (i.e., stock dividends, certain treasury stock transactions, and prior period adjustments) are not discussed until Chapter 8. |
| **E2.12.** | 2, 3 | Easy, 3-5 min. | See E2.11. Good homework assignment. |
| **E2.13.** | 2, 3 | Med., 5-10 min. | The worksheet format is used to help students understand financial statement relationships. Explain that “net assets” = A-L = SE. |
| **E2.14.** | 2, 3 | Med., 5-10 min. | See E2.13. Good in-class demonstration exercise. |
| **P2.15.** | 2, 3, 6 | Med., 7-10 min. | Most instructors omit this problem. Can be used to illustrate the sale of assets at gains/losses, and to emphasize the difference between cash and stockholders’ equity. |
| **P2.16.** | 2, 3, 6 | Med., 10-12 min. | See P2.15. |
| **P2.17.** | 2, 3, 4 | Med., 15-20 min. | Straight-forward problem emphasizing financial statement relationships. Students respond well. |
| **P2.18.** | 2, 3, 4 | Med., 15-20 min. | See P2.17. |
| **P2.19.** | 2, 3, 4 | Med., 20-25 min. | Similar to P2.15., P2.16., but requires the preparation of financial statements. Good for in-class demonstration. |
| **P2.20.** | 2, 3, 4 | Med., 20-25 min. | **Excel problem.** See P2.19. Good homework assignment.  |
| **P2.21.** | 2, 3 | Med., 5-8 min. | Can use later as a Chapter 4 assignment. |
| **P2.22.** | 2, 3, 6 | Med.-Hard, 15-20. | **Group learning problem.** Good in-class demonstration problem. |
| **P2.23.** | 2, 3, 5 | Med., 7-10 min. | Stress the importance of the historical cost principle. |
| **P2.24.** | 2, 3, 5, 6 | Med., 10-12 min. | **Group learning problem.** See P2.23. |
| **P2.25.** | 2, 4 | Med., 10-12 min. | **Group learning problem.** Emphasizes the structure of the income statement. |
| **P2.26.** | 2, 4 | Med., 10-12 min. | Explain why “Other Income, net” is excluded from operating income. |
| **C2.27.** | 2, 4, 6, 7 | Med., 15-20 min. | Excellent conceptual case, but be sure to relate student responses back to the terminology introduced in the chapter. |

**SOLUTIONS:**

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| **M2.1.**  |  |
|  |  **A = L + SE**  |
|  | Beginning: $96,000 = $54,000 + ? |
|  | Changes: = +16,000 net income (increase to retained earnings) |
|  |  -4,000 dividends (decrease to retained earnings)  |
|  | Ending: = + ? .  |
|  |  |
|  | ***Solution approach:***  |
|  | Beginning stockholders’ equity = $96,000 - $54,000 = **$42,000**. Net income increases retained earnings and dividends decrease retained earnings. Retained earnings are part of stockholders’ equity, so assuming no other changes occurred during the year, ending stockholders’ equity = $42,000 + $16,000 - $4,000 = **$56,000**.  |

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| **M2.2.**  |  |
|  |  **SE**  |
|  | Beginning: $164,000 |
|  | Changes: +20,000 common stock issued at par value (increase to paid-in capital)  +24,000 net income (increase to retained earnings) |
|  |  -6,000 dividends (decrease to retained earnings) |
|  | Ending: ? .  |
|  |  |
|  | ***Solution approach:***  |
|  | No information is given about assets or liabilities, so the focus is entirely on stockholders’ equity. Beginning stockholders’ equity +/- changes during the year = ending stockholders’ equity. $164,000 + $20,000 + $24,000 - $6,000 = **$202,000.** |

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| **M2.3.** |  Net sales $250,000 Cost of goods sold ? .= 150,000 Gross profit $100,000 Selling, general, and administrative expenses 44,000 Income from operations ? = 56,000 Interest expense ? .= 6,000Income before taxes $ ? = 50,000 Income tax expense 10,000 Net income $ 40,000 ***Solution approach:*** Set up an income statement using the structure and format as shown in Exhibit 2-2, then  solve for missing amounts.  One possible calculation sequence: (1) $250,000 - $100,000 = **$150,000** cost of goods  sold. (2) $100,000 - $44,000 = **$56,000** income from operations. (3) $40,000 + $10,000  = **$50,000** income before taxes. (4) $56,000 - $50,000 = **$6,000** interest expense. |
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| **M2.4.** |  Net sales $ ? = 200,000 Cost of goods sold 80,000. Gross profit $ ? = 120,000 Selling, general, and administrative expenses 44,000 Income from operations 76,000 Interest expense 12,000.Income before taxes $ ? = 64,000 Income tax expense 16,000 Net income $ ? . = 48,000 ***Solution approach:*** Set up an income statement using the structure and format as shown in Exhibit 2-2, then  solve for missing amounts.  Calculation sequence: (1) $76,000 - $12,000 = **$64,000** income before taxes.  (2) $64,000 - $16,000 = **$48,000** net income. (3) $76,000 + $44,000 = **$120,000** gross  profit. (4) $120,000 + $80,000 = **$200,000** net sales. An alternative calculation sequence would have been to solve for gross profit and net  sales first, and to then solve for income before taxes and net income.  |
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| **M2.5.**  |  |
|  | Common stock and retained earnings are stockholders’ equity accounts; cost of goods sold and interest expense are expenses; sales is a revenue account; long-term debt and accounts payable are liabilities. The assets listed are: land, merchandise inventory, equipment, accounts receivable, supplies, cash, and buildings.  |

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| **M2.6.**  |  |
|  | Sales and service revenues are revenues accounts on the income statement; income tax expense, cost of goods sold, and rent expense are expenses on the income statement.Land, equipment, accounts receivable, supplies, buildings, and cash are assets on the balance sheet; accumulated depreciation is a contra-asset on the balance sheet; notes payable is a liability on the balance sheet; and common stock is a stockholders’ equity account on the balance sheet. |
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| **E2.7.** |  |  |  |
|  |  | ***Category*** | ***Financial Statement(s)*** |
|  | Cash…………………………………………… | **A** | **BS** |
|  | Accounts payable…………….……………….. | **L** | **BS** |
|  | Common stock………………………………… | **SE** | **BS** |
|  | Depreciation expense………………………….. | **E** | **IS** |
|  | Net sales……………………………………….. | **R** | **IS** |
|  | Income tax expense……………………………. | **E** | **IS** |
|  | Short‑term investments………………………... | **A** | **BS** |
|  | Gain on sale of land……………………………. | **G** | **IS** |
|  | Retained earnings……………………………… | **SE** | **BS** |
|  | Dividends payable…………………………….. | **L** | **BS** |
|  | Accounts receivable…………………………… | **A** | **BS** |
|  | Short‑term debt………………………………… | **L** | **BS** |

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| **E2.8.** |  |  |  |
|  |  | ***Category*** | ***Financial Statement(s)*** |
|  | Accumulated depreciation……………………... | **A** | **BS** |
|  | Long‑term debt………………………………… | **L** | **BS** |
|  | Equipment……………………………………… | **A** | **BS** |
|  | Loss on sale of investments…………..………... | **LS** | **IS** |
|  | Net income……………………………………… |  **SE\*** | **IS** |
|  | Merchandise inventory………………………… | **A** | **BS** |
|  | Other accrued liabilities………………………… | **L** | **BS** |
|  | Dividends paid…………………………………. | **SE** |  **Neither\*\*** |
|  | Cost of goods sold……………………………… | **E** | **IS** |
|  | Additional paid‑in capital………………………. | **SE** | **BS** |
|  | Interest income…………………………………. | **R** | **IS** |
|  | Selling expenses……………………………….. | **E** | **IS** |

 \* Although net income appears as a caption on the income statement, it represents an

 increase to retained earnings, which is a stockholders’ equity account.

**\*\*** Trick question! “Dividends paid” appears only on the Statement of Changes in Stockholders’ Equity. Dividends paid are distributions of earnings that reduce retained earnings on the balance sheet. Dividends paid are not expenses, and thus do not appear on the income statement.

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| **E2.9.**  |   |
|  | Use the accounting equation to solve for the missing information: |
|  |  |
|  | **Firm A:** |
|  |  **A = L + PIC + ( Beg. RE + NI - DIV = End. RE)** |
|  | **$210,000 = $108,000 + $37,000 + ( $39,000 + ? - $25,000 = ? )** |
|  |  |
|  | In this case, the ending balance of retained earnings must be determined first:$210,000 = $108,000 + $37,000 + End. RERetained earnings, 12/31/16 = **$65,000** |
|  |  |
|  | Once the ending balance of retained earnings is known, net income can be determined:$39,000 + NI – $25,000 = $65,000Net income for 2016 = **$51,000** |
|  |  |
|  | **Firm B:** |
|  |  **A = L + PIC + ( Beg. RE + NI - DIV = End. RE )** |
|  | **$270,000 = $72,000 + ? + ( ? + $41,000 - $9,000 = $155,000 )** |
|  |  |
|  | $270,000 = $72,000 + PIC + $155,000Paid-in capital, 12/31/16 = **$43,000** |
|  |  |
|  | Beg. RE + $41,000 - $9,000 = $155,000Retained earnings, 1/1/16 = **$123,000** |
|  |  |
|  | **Firm C:** |
|  |  **A = L + PIC + ( Beg. RE + NI - DIV = End. RE )** |
|  | **$162,000 = ? + $20,000 + ( $21,000 + $56,000 - $32,000 = ? )** |
|  |  |
|  | In this case, the ending balance of retained earnings must be determined first:$21,000 + $56,000 - $32,000 = End. RERetained earnings, 12/31/16 = **$45,000** |
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|  | Once the ending balance of retained earnings is known, liabilities can be determined:$162,000 = L + $20,000 + $45,000Total liabilities, 12/31/16 = **$97,000** |

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| **E2.10.**  |  |
|  | Use the accounting equation to solve for the missing information: |
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|  | **Firm A:** |
|  |  **A = L + PIC + ( Beg. RE + NI - DIV = End. RE )** |
|  |  **$ ? = $80,000 + $55,000 + ( $50,000 + 68,000 - $12,000 = ? )** |
|  |  |
|  | In this case, the ending balance of retained earnings must be determined first:$50,000 + $68,000 - $12,000 = End. RERetained earnings, 12/31/16 = **$106,000** |
|  |  |
|  | Once the ending balance of retained earnings is known, total assets can be determined:A = $80,000 + $55,000 + $106,000Total assets, 12/31/16 = **$241,000**  |
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|  | **Firm B:** |
|  |  **A = L + PIC + ( Beg. RE + NI - DIV = End. RE )** |
|  | **$435,000 = ? + $59,000 + ( $124,000 + $110,000 - ? = $186,000 )**  |
|  |  |
|  | $435,000 = L + $59,000 + $186,000Total liabilities, 12/31/16 = **$190,000** |
|  |  |
|  | $124,000 + $110,000 - DIV = $186,000Dividends declared and paid during 2016 = **$48,000** |
|  |  |
|  | **Firm C:** |
|  |  **A = L + PIC + ( Beg. RE + NI - DIV = End. RE )** |
|  | **$155,000 = $75,000 + $45,000 + ( ? + $25,000 - $16,000 = ? )** |
|  |  |
|  | In this case, the ending balance of retained earnings must be determined first:$155,000 = $75,000 + $45,000 + End. RERetained earnings, 12/31/16 = **$35,000** |
|  |  |
|  | Once the ending balance of retained earnings is known, the beginning balance of retained earnings can be determined:Beg. RE + $25,000 - $16,000 = $35,000Retained earnings, 1/1/16 = **$26,000** |

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| **E2.11.**  |  |
|  | Prepare the retained earnings portion of a statement of changes in stockholders' equity for the year ended December 31, 2016: |
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|  | Retained Earnings, December 31, 2015………………………………… $ 623,600 |
|  | Less: Net loss for the year ended December 31, 2016………………….. (9,400) |
|  | Less: Dividends declared and paid in 2016…..…………………………. (37,000) |
|  | Retained Earnings, December 31, 2016………………………………… **$577,200** |

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| **E2.12.**  |  |
|  | Retained Earnings, December 31, 2015……………………………….… ? |
|  | Less: Net income for the year ended December 31, 2016……………….. 22,600 |
|  | Less: Dividends declared and paid in 2016…..………………………….. (4,500) |
|  | Retained Earnings, December 31, 2016…………………………………. $210,300 |
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|  | Solving the model, retained earnings at December 31, 2015 was **$192,200.** |

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| **E2.13.**  |  |
|  |  **SE .** |
|  |  **A = L + PIC + RE** |
|  | Beginning: $37,200 = $21,000 + $ 0 + **$16,200** |
|  | Changes: ? = -3,600 + 0 + 9,000 (net income) |
|  |  ? (dividends)  |
|  | Ending: ? = ? + 0 + $18,000 |
|  |  |
|  | ***Solution approach:***  |
|  | *(Remember that* ***net assets*** *= Assets - Liabilities = Stockholders’ equity = PIC + RE ).*Since paid-in capital did not change during the year, assume that the beginning and ending balances are $0. Thus, beginning retained earnings = $37,200 - $21,000 = **$16,200**, and ending retained earnings = net assets at the end of the year = $18,000. By looking at the RE column, it can be seen that dividends must have been **$7,200**. Also by looking at the liabilities column, it can be seen that ending liabilities are **$17,400**, and therefore ending assets must be **$35,400**. Thus, total assets decreased by **$1,800** during the year ($37,200 - $35,400), which is equal to the net decrease on the right-hand side of the balance sheet (-$3,600 liabilities + $9,000 net income - $7,200 dividends = $1,800 net decrease in assets). |

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| **E2.14.**  |  |
|  |  **SE .** |
|  |  **A = L + PIC + RE** |
|  | Beginning: ? = $320,000 + $ 30,000 + ? |
|  | Changes: +65,000 = -18,000 + ? + ? (net income or loss) |
|  |  -25,000 (dividends) |
|  | Ending: ? = ? + $192,000 + ? ($429,000 total SE) |
|  |  |
|  | ***Solution approach:*** Ending retained earnings = $429,000 total stockholders’ equity - $192,000 paid-in capital = **$237,000.** Ending liabilities = $320,000 beginning liabilities - $18,000 decrease = **$302,000.** Thus, ending assets = $302,000 liabilities + $429,000 stockholders’ equity = **$731,000.** Beginning assets = $731,000 ending assets - $65,000 increase = **$666,000.** Beginning retained earnings = $666,000 assets - $320,000 liabilities - $30,000 paid-in capital = **$316,000.** Once the beginning and ending retained earnings balances are known, the net income or loss for the year can be determined as follows:Retained earnings, beginning $316,000Less: Net income or loss for the year ?Less: Dividends declared and paid during the year (25,000)Retained earnings, ending $237,000 **Solving the model, the net loss of the year = $(54,000).** |

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| **P2.15.** | Set up the accounting equation and show the effects of the transactions described. Since total assets must equal total liabilities and stockholders’ equity, the unadjusted stockholders’ equity can be calculated by subtracting liabilities from the total of the assets given. **A = L + SE**  Accounts Plant & Stockholders’ Cash + Receivable + Inventory + Equipment = Liabilities + Equity  Data given $ 45,600 + 228,400 + 122,800 + 530,000 = 611,200 + 315,600 Collection of accounts receivable +216,980 -228,400 -11,420 Inventory liquidation +98,240 -122,800 -24,560 Sale of plant & equipment +380,000 -530,000 -150,000 Payment of liabilities -611,200 -611,200 0 Balance $ 129,620 0 0 0 0 $ 129,620\*The effects of these transactions on stockholders’ equity represent losses from the sale (or collection) of the non-cash assets. |
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| **P2.16.** | The solution approach is similar to that shown in Problem 2-15. Gains or losses can be calculated for the sale (or collection) of each of Kimber Co.’s non-cash assets, as follows: ***Cash received upon Gain (loss) recorded and***  ***sale or collection of asset effect on Stockholders’ Equity*** Accounts receivable . . . . $62,600 \* 90% = $ **56,340** $62,600 \* 10% = **$ (6,260)**Merchandise inventory . . $114,700 \* 80% =  **91,760** $114,700 \* 20% =  **(22,940)**Buildings & Equipment . . BV^ + $40,000 =  **188,000** Amount above BV = **40,000** Land. . . . . . . . . . . . . . . . . Appraised amount =  **65,000** $65,000 - $51,000 = **14,000** **Total cash received $401,100 Net gain $ 24,800** ^ $343,000 - $195,000 accumulated depreciation = $148,000 book value of buildings & equipment.The $401,100 cash received from the liquidation of non-cash assets would be added to the beginning cash balance of $18,400, and $419,500 is the amount of cash available to pay the claims of creditors and stockholders. Liabilities would be paid first (including the amounts that are *not* shown on the balance sheet), and the balance would be paid to the stockholders:Total cash available $419,500 Accounts payable $46,700Notes payable 58,500Wages payable (not shown on balance sheet) 2,400Interest payable (not shown on balance sheet) 5,100Long-term debt 64,800 (177,500) **Total cash available to stockholders $242,000**  The total cash available to stockholders upon liquidation can be verified, as follows:Total stockholders’ equity (*unadjusted*, from balance sheet) $224,700Add: Gain on sale of buildings & equipment 40,000Add: Gain on sale of land 14,000Less: Loss on collection of accounts receivable (6,260)Less: Loss on liquidation of merchandise inventory (22,940)Less: Unrecorded wages expense (2,400)Less: Unrecorded interest expense (5,100)**Total stockholders’ equity, *as adjusted* $242,000** A summary reconciliation is as follows:Total stockholders’ equity (*unadjusted*, from balance sheet) $224,700Add: Net gain from liquidation of all assets *(see calculations above)*…. 24,800Less: Unrecorded liabilities for wages and interest………………… (7,500)**Total stockholders’ equity, *as adjusted* $242,000**  |
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| **P2.16.** | ***(continued)***As shown in the schedule in part a), total stockholders’ equity on the balance sheet had not been adjusted for the gains and losses from the sale (or collection) of the non-cash assets; nor was it adjusted for the effects of the expense/liability accruals for wages and interest. |
| b. |

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| **P2.17.** | Accounts receivable $ 99,000Cash 27,000Supplies 18,000Merchandise inventory 93,000Total current assets **$237,000**Accounts payable $ 69,000Long-term debt 120,000Common stock 30,000Retained earnings 177,000Total liabilities and stockholders’ equity **$396,000**Sales revenue $420,000Cost of goods sold (270,000)Gross profit $150,000Service revenue 60,000Depreciation expense (36,000)Supplies expense (42,000)Earnings from operations (operating income) **$132,000**Earnings from operations (operating income) $132,000Interest expense (12,000)Earnings before taxes $120,000Income tax expense (36,000)Net income **$ 84,000**$36,000 income tax expense / $120,000 earnings before taxes = **30% average tax rate**Retained earnings, January 1, 2016 ?Net income for the year $ 84,000 Dividends declared and paid during the year (48,000)Retained earnings, December 31, 2016 $177,000 Solving the model, the beginning retained earnings balance must have been **$141,000**, because the account balance increased by $36,000 during the year to an ending balance of $177,000. |
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| b.c.d.e.f. |

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| **P2.18.** | Merchandise inventory $ 210,000Accounts receivable 48,000Cash 36,000Total current assets $ 294,000Less: Accounts payable \* (23,000)Current assets less current liabilities **$ 271,000**\* No other current liabilities are included in the problem. Total current assets $ 294,000Land 32,000Equipment 18,000Accumulated depreciation (6,000)Total assets **$ 338,000**Sales revenue $ 620,000Cost of goods sold (440,000) Gross profit $ 180,000Rent expense (18,000)Depreciation expense (3,000)Earnings from operations (operating income) **$ 159,000** Earnings from operations (operating income) $ 159,000Interest expense (9,000)Earning before taxes $ 150,000Income tax expense (60,000)Net income **$ 90,000**$60,000 income tax expense / $150,000 earnings before taxes = **40% average tax rate** Retained earnings, January 1, 2016 ?Net income for the year $ 90,000 Dividends declared and paid during the year (64,000)Retained earnings, December 31, 2016 $225,000 Solving the model, the beginning retained earnings balance must have been **$199,000**, because the account balance increased by $26,000 during the year to an ending balance of $225,000. |
| a. |
| b.c.d.e.f. |

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| **P2.19.**a. |  **BREANNA, INC.** **Income Statement** **For the Year Ended December 31, 2016**Sales $800,000Cost of goods sold (512,000)Gross profit $288,000Selling, general, and administrative expenses (136,000)Earnings from operations (operating income) $152,000Interest expense (24,000)Earnings before taxes $128,000Income tax expense (32,000)Net income $ 96,000  **BREANNA, INC.**  **Statement of Changes in Stockholders’ Equity** **For the Year Ended December 31, 2016****Paid-in capital:** Common stock $360,000**Retained earnings:**Beginning balance $ 92,000Net income for the year 96,000Less: Dividends declared and paid during the year (48,000)Ending balance 140,000 Total stockholders’ equity $500,000 **BREANNA, INC.** **Balance Sheet** **December 31, 2016****Assets:**Cash $260,000Accounts receivable 40,000Merchandise inventory 148,000Total current assets $448,000Equipment 480,000Less: Accumulated depreciation (208,000) 272,000Total assets $720,000**Liabilities:**Accounts payable $ 60,000Long-term debt 160,000Total liabilities $220,000**Stockholders’ Equity:** Common stock $360,000Retained earnings 140,000Total stockholders’ equity $500,000Total liabilities and stockholders’ equity $720,000 |
| P2.19.b.c.d.e. | ***(continued)***$32,000 income tax expense / $128,000 earnings before taxes = **25% average tax rate.** $24,000 interest expense / $160,000 long-term debt = **15% interest rate.** This assumes that the year-end balance of long-term debt is representative of the *average* long-term debt account balance throughout the year. $360,000 common stock / 36,000 shares = **$10 per share par value.**$48,000 dividends declared and paid / $96,000 net income = **50%**. This assumes that the board of directors has a policy to pay dividends in proportion to earnings. |

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| **P2.20.** |  |
| a. |  **SHAE, INC.** **Income Statement** **For the Year Ended December 31, 2016**Sales $900,000Cost of goods sold (540,000)Gross profit $360,000Selling, general, and administrative expenses (72,000)Earnings from operations (operating income) $288,000Interest expense (48,000)Earnings before taxes $240,000Income tax expense (84,000)Net income $156,000 |
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|  |  **SHAE, INC.** **Statement of Changes in Stockholders’ Equity** **For the Year Ended December 31, 2016****Paid-in capital:**Common stock $ 210,000**Retained earnings:**Beginning balance $129,000Net income for the year 156,000Less: Dividends declared and paid during the year (39,000)Ending balance 246,000  Total stockholders’ equity $456,000 |
| **P2.20.** | ***(continued)*** |
| a. | **SHAE, INC.** **Balance Sheet** **December 31, 2016****Assets:**Cash $192,000Accounts receivable 120,000Merchandise inventory 264,000Total current assets $576,000Buildings and equipment 504,000Less: Accumulated depreciation (216,000) 288,000Total assets $864,000**Liabilities:**Accounts payable $ 90,000Accrued liabilities 18,000Notes payable (long term) 300,000Total liabilities $408,000**Stockholders’ Equity:** Common stock $210,000Retained earnings 246,000Total stockholders’ equity $456,000Total liabilities and stockholders’ equity $864,000 |
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| b.c.d.e. | $84,000 income tax expense / $240,000 earnings before taxes = **35% average tax** **rate.** $48,000 interest expense / $300,000 notes payable (long-term) = **16% interest rate.** This assumes that the year-end balance of long-term debt is representative of the *average* long-term debt account balance throughout the year. If large amounts of cashhad been borrowed near the end of the year, then the interest rate charged on long-term debt would be greater than 16% because the average debt outstanding would have been less than $300,000. Likewise, if large repayments of long-term debt had occurred near year-end, then the interest rate was less than 16% because the average outstanding long-term debt would have been greater than $300,000.$210,000 common stock / 42,000 shares = **$5 per share par value.**$39,000 dividends declared and paid / $156,000 net income = **25%.** This assumes that the board of directors has a policy to pay dividends in proportion to earnings.  |
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| **P2.21.** |   **Stockholders’**  **Assets = Liabilities +** **Equity**Borrowed cash on a bank loan + + NEPaid an account payable - - NESold common stock + NE +Purchased merchandise inventory on account + + NEDeclared and paid dividends - NE -Collected an account receivable NE NE NE Sold inventory on account at a profit + NE +Paid operating expenses in cash - NE -Repaid principal and interest on a bank loan - - - |
| a. |
| b.c.d.e.f.g.h.i. |

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| **P2.22.** |  |
| a. |  ***Stockholder’s*** ***Assets =*** ***Liabilities*** ***+ Equity*****August 1, 2016** **totals $700,000 $550,000 $150,000**August 3, borrowed $24,000 in cash from the bank ………….. + 24,000 + 24,000 0  New totals………………………………………………… $724,000 $574,000 $150,000August 7, bought merchandise inventory valued at  $39,000 on account ……….. +38,000 +38,000 0  New totals $762,000 $612,000 $150,000 August 10, paid $14,000 cash operating expenses –14,000 0 –14,000  New totals $748,000 $612,000 $136,000  August 14, received $100,000 in cash from *sales*  +100,000 +100,000 of merchandise that had *cost* $66,000 –66,000 0 – 66,000  New totals $782,000 $612,000 $170,000 August 17, paid $28,000 owed on accounts payable….. –28,000 –28,000 0  New totals $754,000 $584,000 $170,000 August 21, collected $34,000 of accounts receivable…. 0 0 0  New totals $754,000 $584,000 $170,000August 24, repaid $20,000 to the bank, plus $400 interest –20,400 –20,000 –400  New totals $733,600 $564,000 $169,600 August 29, paid Stacy-Ann Kelly a $10,000 cash dividend – 10,000 0 –10,000 **August 31, 2016 totals $723,600 = $564,000 + $159,600**   |
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| b.c. | Total revenues were $100,000 (from sales) and total expenses were $80,400 (which included $14,000 of operating expenses, $66,000 of cost of goods sold, and $400 of interest expense). Thus, net income was $19,600 ($100,000 - $80,400). ***Alternative calculation:*** Stockholder’s equity increased by $9,600 during the month of August *(see answer to part c)*, even though a $10,000 cash dividend was declared and paid to Stacy-Ann Kelly. Since there were no capital stock transactions during the month, net income was $9,600. ($150,000 beginning stockholder’s equity, plus $19,600 net income, minus $10,000 dividends, equals $159,600 ending stockholder’s equity.)  ***August 1 August 31 Net Change***Total assets $700,000 $723,600 $23,600Total liabilities 550,000 564,000 14,000Total stockholder’s equity 150,000 159,600 9,600 |
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| **P2.22.** | ***(continued)*** |
| d.e. | Stacy-Ann Kelly’s stockholder’s equity *increased* by $34,000 as a result of the sale on August 14th ($100,000 revenue - $66,000 cost of goods sold). Her stockholder’s equity *decreased* by $14,000 for the operating expenses recorded on August 10th, by $400 for the interest expense recorded on August 24th, and by $10,000 for the cash dividend recorded on August 29th. In other words, her stockholder’s equity was increased by revenues, and it was decreased by expenses and dividends.Interest is an expense because it represents a necessary payment to *others* (i.e., creditors) for the use of their money—thus, it is a “cost” of doing business. Dividends are instead a distribution of profits to the owners/stockholders of the firm and thus represent a partial liquidation of the firm. A dividend is not an expense because it represents a profit distribution; it is not a “cost” of doing business. |
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| f.g. | When money is borrowed from the bank, an asset (cash) is increased and a liability (notes payable) is also increased by an equal amount. Net income is increased only when revenue has been earned—and money borrowed from the bank represents a liability that must be repaid, not revenue that has been earned.Paying off accounts payable decreases an asset (cash) and decreases a liability (accounts payable) by an equal amount. Collecting an account receivable increases an asset (cash) and decreases another asset (accounts receivable) by equal amounts. *In both cases, only balance sheet accounts are involved*. Net income is increased by revenues and decreased by expenses. The expense associated with a cash payment of an account payable would have been recorded in an earlier transaction (when the expense was *incurred* and the account payable was established); by the same logic, the revenue associated with the collection of an account receivable would have been recorded in an earlier transaction (when the revenue was *earned* and the account receivable was established).  |

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| **P2.23.** |  |
| a.b.c.d.e. | Amounts shown in the balance sheet below reflect the following use of the data given:An asset should have a "probable future economic benefit"; therefore the accounts receivable are stated at the amount expected to be collected from customers. Assets are reported at original cost, not current "worth." Depreciation in accounting reflects the spreading of the cost of an asset over its estimated useful life. Assets are reported at original cost, not at an assessed or appraised value. The amount of the note payable is calculated using the accounting equation, A = L + SE. Total assets can be determined based on items (a), (b), and (c); total stockholders' equity is known after considering item (e); and the note payable is the difference between total liabilities and the accounts payable. The retained earnings account balance represents the difference between cumulative net income and cumulative dividends.  |
| **P2.23.** | ***(continued)***  |
|  | **Assets: Liabilities and Stockholders’ Equity:**Cash $ 3,500 Note payable $ 12,000Accounts receivable 17,000 Accounts payable 16,000Land 55,000 Total liabilities $ 28,000 Automobile $90,000 Common stock 40,000Less: Accumulated depreciation (30,000) 60,000 Retained earnings 67,500  Total stockholders’ equity 107,500Total assets…………………………… $135,500 Total liab.and stockholders’ equity.. $135,500 |
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| **P2.24.** |  **EPSICO, INC.**  **Balance Sheets** **December 31, 2016 and 2015****Assets *2016 2015* Liabilities**  ***2016 2015***Current assets: Current liabilities: Cash $ 228 $ 180 Note payable ................. $ 294 $ 240Accounts receivable 756 720 Accounts payable …….………………. 738 660Inventory 1,446 1,380 Total current liabilities ………. … $1,032 $ 900 Total current assets $2,430 $2,280 Long-term debt …….… … $ 360 $ 480Land $ 150 $ 150 **Stockholders’ Equity**Equipment 2,340 2,250 Common stock ……… … $1,200 $1,200Less: Accum. depreciation… (1,080) (960) Retained earnings……………… …… 1,248 1,140 Total land & equipment $1,410 $1,440 Total stockholders’ equity. … ….… $2,448 $2,340Total assets $3,840 $3,720 Total liabilities & stockholders’ equity. $3,840 $3,720***Solution approach:*** 1. Retained earnings, 12/31/15 $1,140 Net income for 2016 (given) 156 Dividends for 2016 (given) (48) Retained earnings, 12/31/16 $1,2482. Cash at 12/31/16 is $48 more than at 12/31/15. 3. Cost of equipment at 12/31/16 is $90 more than the balance at 12/31/15. 4. Land balance at 12/31/16 is the same as at 12/31/15. Fair market value is irrelevant. 5. Calculate total current assets, total land and equipment, and total assets. 6. Total assets can then be used for total liabilities and stockholders’ equity. 7. Total stockholders’ equity is calculated and added to total current liabilities. This  amount is subtracted from total liabilities and stockholders’ equity to determine  long‑term debt.  |
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| **P2.25.** |  2014 2013For the years ended November 30 and 24, respectively: Net revenues…………………...................................... $4,753,992 $4,681,691 Cost of goods sold......………………........................... 2,405,552 2,331,219 Gross profit…………………….................................... 2,348,440 2,350,472  Selling, general and administrative expenses................ **2,034,589\*** 1,884,965 Operating income ……….……...….............................. 313,851 465,507  Interest expense and other expenses, net........................ 159,997 142,894  Income before income taxes……........................……… 153,854 322,613  Income tax expense………......……............................... 49,545 94,477  Net income…………………..............................……… $ 104,309 $ 228,136  \* Includes $128,425 of net restructuring charges, so 2014 selling, general and  administrative expenses exclusive of these charges = $1,906,164 ($2,034,589 -  $128,425). This is the amount most directly comparable to the S,G&A expenses  shown for 2013 of $1,884,965. As at November 30 and 24, respectively: Total assets……............................................................... $2,924,073 $3,127,418 Total liabilities...……...................................................… 2,691,954 2,913,918 Total stockholders' equity................................................. **232,119**  213,500 |
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| **P2.26.** |  ***2014 2013***Net sales $182,795 $170,910Cost of sales …………….. (112,258) (106,606)Gross profit **$ 70,537 $ 64,304**Gross profit/net sales  **38.6% 37.6%**Apple was able to achieve amazingly high sales growth rates for more than a decade since the introduction of the iPod in 2001, and in subsequent years with the introduction of the iPhone in 2007 and iPad in 2010. The company has now grown to a size and scale of operations where it has become difficult to maintain high sales growth rates on a percentage basis, although in absolute terms the nearly $12 billion increase in net sales from 2013 to 2014 is still a remarkable achievement. Although the 1% increase in the gross profit/net sales ratio during the year ended September 27, 2014 was not terribly significant, it does represent a move in the right direction for the company. For your reference, here is Apple’s 5-year trend for these data: ***2014 2013 2012 2011 2010***Net sales $182,795 $170,910 $156,508 $108,249 $65,225Cost of sales (112,258) (106,606) (87,846) (64,431) (39,541)Gross profit $ 70,537 $ 64,304 $ 68,662 $ 43,818 $25,684 Gross profit/net sales 38.6% 37.6% 43.9% 40.5% 39.4% ***2014 2013***Gross profit (from part *a* above) $70,537 $64,304Research and development expenses 6,041 4,475Selling, general, and administrative expenses 11,993 10,830Operating income **$52,503 $48,999**Operating income/net sales **28.7% 28.7%**There was no change in operating income as a percentage of net sales during the fiscal year ended on September 27, 2014, which reflects well on Apple’s consistency of operations and predictability of earnings.  ***2014 2013***Operating income (from part *b* above) $70,537 $64,304Other income, net  **980** 1,156Income before taxes **$53,483 $50,155** Provision for income taxes (13,973) **(13,118)**Net income $39,510 $37,037***Solution approach:***  The “Income before taxes” line has been added to emphasize the importance of understanding the difference between operating and non-operating items on the income statement. The problem could be solved without calculating this number. |
| a. |
| b.c. |

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| **C2.27.** | In parts *a,* *b* and *d*, if students are willing to share the different kinds of assets, liabilities, revenues, expenses, and cash flows they have identified, this case can be used to review the basic characteristics of the balance sheet, income statement, and statement of cash flows. In part *c*, the point is that *projected* income activity for the current period has a direct impact on the *projected* balance sheet.In part *e*, the point is that income and cash flow are two different things entirely. Possible explanations might include:* Receipt of student loan proceeds (or scholarships, grants) towards the end of the semester.
* Certain costs of attending college (i.e., tuition, room and board, meal plans) might be incurred by the student, but not yet paid.
* A student may be employed on a part-time (or full-time) basis throughout the semester, which may generate more cash flow than she was able to accumulate during the summer preceding the fall semester.
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| **TAKE-HOME QUIZ** **—CHAPTER 2 NAME\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**Presented below is the Statement of Cash Flows for Marstore, Inc., for the year ended December 31, 2016. Also shown is a partially completed comparative balance sheet as of December 31, 2016 and 2015.  **MARSTORE, INC.**  **Statement of Cash Flows** **For the Year Ended December 31, 2016** **Cash flows from operating activities:** Net Income $ 23,000 Add (deduct) items not affecting cash: Depreciation expense 6,000 Decrease in accounts receivable 8,000 Decrease in accounts payable (6,000) Net cash provided by operating activities $31,000  **Cash flows from investing activities:** Purchase of store fixtures $(4,000) **Cash flows from financing activities:** Repayment of long‑term debt $ (2,000) Payment of cash dividends on common stock (5,000) Net cash used by financing activities $(7,000) Increase in cash for the year $20,000 **MARSTORE, INC.**  **Balance Sheets** **December 31, 2016 and 2015*****2016 2015 2016 2015*** Current assets:  Cash…………………….. $ 37,000 $\_\_\_\_\_\_ Accounts payable……. $ \_\_\_\_\_\_ $18,000  Accounts receivable…….. \_\_\_\_\_\_ 39,000 Long-term debt………. 18,000 \_\_\_\_\_\_ Total current assets….. $ $ Total liabilities…….. $ \_\_\_\_\_\_ $\_\_\_\_\_\_ Store fixtures…………… $\_\_\_\_\_\_ $ 24,000 Common stock………. $ \_\_\_\_\_\_ $ 20,000 Less: Accumulated Retained earnings…….. \_\_\_\_\_\_ \_\_\_\_\_\_ depreciation………….. (13,000) \_\_\_\_\_\_ Total s’holders’ equity $ \_\_\_\_\_\_ \_\_\_\_\_\_ Net store fixtures……….. $\_\_\_\_\_\_ $\_\_\_\_\_\_ Total liabilities and  Total assets……………… $\_\_\_\_\_\_ $\_\_\_\_\_\_ s’holders’ equity…… $ \_\_\_\_\_\_ $\_\_\_\_\_\_ |
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| **TAKE-HOME QUIZ** **—CHAPTER 2 *(continued)***  |
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| 1. Complete the balance sheets for Marstore, Inc., at December 31, 2016 and 2015. Identify  your strategy by listing, in general, the sequence of steps you used to find the unknown amounts. |
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| 2. Does the amount shown on the balance sheet for Net Store Fixtures represent the current fair  market value of the store fixtures? Explain your answer.  |
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| 3. Prepare a Statement of Changes in Retained Earnings for the year ended December 31, 2016.  |

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| **TAKE-HOME QUIZ KEY—CHAPTER 2**1. • Use information in the statement of cash flows to determine either the beginning or ending amounts for assets and liabilities. For example, accounts receivable decreased $8,000, so at the end of 2016 the balance was $31,000.  • Based on total assets and total liabilities at the beginning and end of the year, determine total stockholders' equity at each date.  • Using total stockholders' equity at the end of 2015, solve for retained earnings at that date.  • The cash flows from financing activities on the statement of cash flows does not show any cash from the sale of additional stock, so the ending balance is the same as the beginning  balance. Knowing this, retained earnings at the end of the year can be determined.  • Or, use information about net income and dividends from the statement of cash flows,  and the beginning balance of retained earnings (as determined above) to calculate ending  retained earnings. Then, capital stock at the end of the year can be determined.  |
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| **MARSTORE, INC.****Balance Sheets****December 31, 2016 and 2015** ***2016 2015 2016 2015*** Current assets:  Cash…………………… $37,000 $17,000 Accounts payable…….. $12,000 $18,000 Accounts receivable…… 31,000 39,000 Long-term debt………. 18,000 20,000 Total current assets…. $68,000 $56,000 Total liabilities……….. $30,000 $38,000  Store fixtures………….. $28,000 $24,000 Common stock……….. $20,000 $20,000 Less: Accumulated Retained earnings……. 33,000 15,000 depreciation………… (13,000) (7,000) Total s’holders’ equity.. $53,000 $35,000 Net store fixtures……… $15,000 $17,000 Total liabilities and  Total assets……………. $83,000 $73,000 s’holders’ equity…... $83,000 $73,000 |
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| 2. No. The balance sheet shows the original cost of assets, less accumulated depreciation, which  for accounting purposes is that portion of the cost of the asset that has been "used up."  |
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| 3. Retained earnings, 12/31/15 $15,000 Add: Net income for the year 23,000 Less: Dividends declared and paid (5,000) Retained earnings, 12/31/16 $33,000  |
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